

PAST PERFORMANCE PROFILE B · RENEWABLE ENERGY EPC

High-density sanitation and bulk materials on one site

Utility-scale solar construction, Midwest. 573 sanitation placements and roughly 1,800 tons of aggregate across a 15-month build, on a single agreement.

SECTOR	REGION	PERIOD	STATUS	VALUE
Renewable EPC	Midwest	May 2025 – Aug 2026	Active	\$1.0M – \$1.5M

Placements rose from 4 to 90 per month inside nine months, and bulk aggregate haulage was added mid-program, without a new sourcing cycle or a second agreement.

Scope delivered

Portable sanitation	573 unit placements, the highest single-site count in our record
Providers coordinated	11, on one site
Peak month	90 units placed
Bulk aggregate	~1,800 tons of limestone and sand, reconciled load by load
Service lines	Restrooms, hand wash, packaged ice, bulk aggregate haulage
Ramp	4 placements in month 1 to 90 in month 9

Documented service events

Real events from the program record, offered as evidence of how exceptions were handled rather than a claim that none occurred.

Event	Resolution
Provider introduced a 7.5% fuel surcharge mid-program on the provider side	Captured as a provider cost change and routed as an explicit pass-through decision rather than applied automatically to the client invoice.
Aggregate haulage invoiced across six loads totalling roughly 1,800 tons, plus separate fuel surcharges, with no matching delivery records	Each load reconciled to a delivery record by date and tonnage before the charge was released for invoicing.
Packaged ice deliveries invoiced with no corresponding unit record	Matched to the service record and cleared.

How the program was run

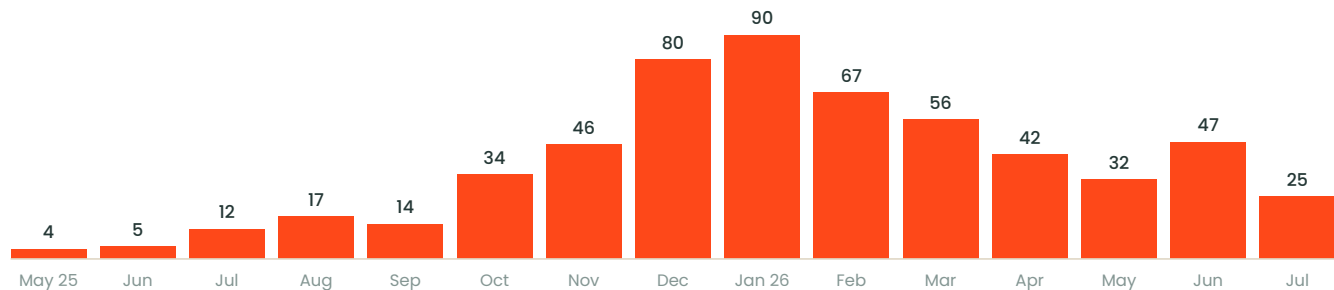
Density spread across eleven providers

Peak demand exceeded what any single regional provider could service at the required frequency, which is the usual failure point at this density. Load was distributed across eleven providers and service frequency tracked per unit rather than per provider, so a provider running behind did not degrade the whole site.

Two unrelated categories on one agreement

Recurring sanitation service cycles and one-off bulk haulage carry different billing units, providers, and failure modes. Both ran on the same agreement, with aggregate tracked by ticketed tonnage against the same program record.

Deployment profile



Sanitation unit placements by month. Aggregate tonnage figures reflect one reconciliation window, not the program total.

Verification and disclosure

- All counts, dates, provider totals, and monthly figures are drawn from Detritus service records for this program. Service events are summarized from change requests created contemporaneously.
- Client name, location below regional level, provider and personnel names, and all contract and invoice numbers are withheld. Program value is stated as a band.
- Exact figures, client name, and a reference contact are available to a qualified party under mutual NDA and with client consent.