

PAST PERFORMANCE PROFILE C · RENEWABLE ENERGY EPC

Twenty-two months, mobilization through demobilization

Utility-scale renewable construction, Gulf Coast. 594 waste and 223 sanitation placements, with every provider charge reconciled to a service record before invoicing.

SECTOR	REGION	PERIOD	STATUS	VALUE
Renewable EPC	Gulf Coast	Aug 2024 – Jun 2026	Complete	\$1.0M – \$1.5M

On a program this long the risk is not mobilization, it is cost drift. 41 reconciliation actions were logged and worked to completion across four internal functions.

Scope delivered

Duration	22 months, mobilization through demobilization
Waste containers	594 roll-off placements
Portable sanitation	223 unit placements
Providers coordinated	6 sanitation providers, plus regional waste haulage
Service lines	Roll-off containers, restrooms, hand wash, packaged ice, refrigeration rental, bottled water
Cost governance	41 reconciliation and cost-review actions across 4 internal functions

Documented service events

Real events from the program record, offered as evidence of how exceptions were handled rather than a claim that none occurred.

Event	Resolution
Refrigeration rental billed on a calendar-month cycle, out of step with the program’s service cycles	Unit converted to calendar-month billing with a new cycle created, removing a recurring proration dispute for the remainder of the program.
Multiple provider invoices presented without matching container records, including a batch of twelve reconciled in a single day	Each matched to specific container deliveries and swaps before release for client invoicing.
Site consumables purchased through a retail channel outside the provider network	Purchase records and receipts attached to the program, keeping retail-sourced items inside the same billing record.

Event	Resolution
Regional waste provider invoices requiring unit-level verification during demobilization	Verified against the service record rather than closed out on assumption.

How the program was run

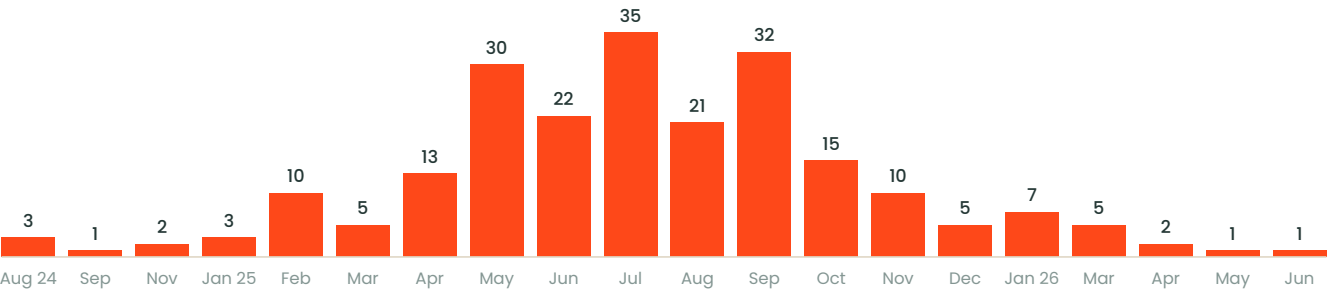
Reconciliation as a standing discipline

Across the program life, 41 separate reconciliation and cost-review actions were logged and worked to completion spanning accounts receivable, accounts payable, national accounts, and enterprise service. Each traced a provider charge back to a specific unit, delivery, or swap before it was permitted to reach the client invoice.

Structural fixes over monthly arguments

Where a provider billed on a cycle that did not match the program, the unit was moved to that cycle and a new one created, rather than leaving a permanent mismatch to be re-argued every month.

Deployment profile



Sanitation unit placements by month. Waste container placements (594) ran on a separate and higher cadence.

Verification and disclosure

- All counts, dates, provider totals, and monthly figures are drawn from Detritus service records for this program. Service events are summarized from change requests created contemporaneously.
- Client name, location below regional level, provider and personnel names, and all contract and invoice numbers are withheld. Program value is stated as a band.
- Exact figures, client name, and a reference contact are available to a qualified party under mutual NDA and with client consent.